



**TURKISH PETROLEUM CORPORATION
GENERAL DIRECTORATE**

TENDER ANNOUNCEMENT

**SEAMLESS STEEL RANGE-3 CASING (MAX LENGTH 12M.) ACCORDING TO API 5CT PSL2 STANDARD AND
API BULLETIN 5C3 WILL BE PROCURED.**

Procurement of **SEAMLESS STEEL RANGE-3 CASING** under Inquiry No: 12-12SON 40387 will be done through **OPEN TENDER PROCEDURE** through **OPEN TENDER PROCEDURE** of Public Procurement Law no.4734.

Tender Registry No : (2012 / 50286)

1-Contracting Entity's

- a) Name : **TURKISH PETROLEUM CORPORATION (TPAO) - Sogutozu Mah.
2180. Cadde No: 86 CANKAYA / ANKARA TURKEY**
- b) Telephone and fax : **0312- 207 27 14 – 0312- 286 90 73**
- c) Web site and e-mail : **www.tpao.gov.tr / yakduman@tpao.gov.tr**

2- Information about the subject procurement

- a) Name, type and quantity : **22 Items CASING (AS INDICATED IN THE ENCLOSED REQUIREMENT LIST)**
- b) Delivery place : **LIMAK PORT INTERNATIONAL ISKENDERUN or LIMAK PORT ISKENDERUN TURKISH STATE RAILWAY STATION STOCK YARD or MERSIN INTERNATIONAL PORT in TURKEY.**
- c) Delivery time : **210 calendar days**
- d) Other Information related to procurement : **Tenderers will prepare their quotations in CFR / CPT TERMS for ABOVE MENTIONED DELIVERY POINTS in TURKEY. The tenderers shall denote cost and freight expenses separately in their quotations as per relevant Import Regulation.**

3-Procurement

- a) Address : **TURKIYE PETROLLERI A.O. GENEL MUDURLUGU
Söğütözü Mah. 2180.Cad. No: 86 06100 Çankaya / ANKARA
MAKAM BLOK GİRİŞ KAT TOPLANTI SALONU**
- b) Deadline Date and Time : **05/06/2012 Hour: 1430**

4. DOCUMENTS AND QUALIFICATION CRITERIA REQUIRED FOR PARTICIPATION IN THE PROCUREMENT:

4.1. The Tenderers are required to submit the following documents within their tenders in order to be able to participate in the procurement::

4.1.1. Certificate of Chamber of Commerce and/or Industry or Profession registered as per the legislation;

4.1.1.1. In the event that the Tenderer is a real body, the certificate received within the year when the first announcement with regard to the procurement is made and indicating registration to the Chamber of Commerce and/or Industry or Profession

4.1.1.2 In the event that the Tenderer is a legal body, the certificate received from the registered Chamber of Commerce and/or Industry within the year when the first announcement with regard to the procurement is made and indicating the registration of the legal body,

4.1.2 Signature statement or signature circular indicating the authority of the Tenderer to submit tender;

4.1.2.1 Signature statement certified by the notary public in the event that the **Tenderer is a real body,**

4.1.2.2 Original or notarized copy of Trade Registers Gazette indicating the shares of the shareholders of the company and their position within the company or the documents evidencing such issues as well as the signature circular of the legal body certified by the notary public in the event that the **Tenderer is a legal body,**

4.1.3. Tender Letter, having **validity of at least 60 (sixty) calendar days beginning with the deadline date of submitting tender.**

4.1.4. **Preliminary (Bid) Bond (at least %3 of tender price), form and content of which are described in the Specification. The duration of the Preliminary (Bid) bond shall be at least 30 (thirty) days more than the validity period of tender.**

(The bond shall not expire before 02/09/2012)

4.1.8. If the Tenderer is represented by proxy in the procurement, the power of attorney indicating that the representative is authorized to submit tender for and on behalf of the Tenderer and signature statement certified by the notary public,

4.2 Documents concerning the economic and financial qualification and the criteria that such documents have to meet:

4.2.1 Documents obtained from the Banks;

Documents to be obtained from domestic or foreign bank, which show an unused cash credit or unused letter of security or free deposits belonging to the tenderer at the banks with a ratio to be determined by the tenderer, provided that is not less than %10 (ten percent) of the price to be proposed by the tenderer.

4.2.2. The documents showing the Volume of the Work of the tenderer,

- a) **Income table showing the total turnover of the for the last year before the year, in which the procurement is held OR,**
- b) **Invoices showing the amount of work undertaken and completed by the tenderer in relation to the work constituting the subject matter of the procurement for the last year before the year, in which the procurement is held,**

One of these documents shall be submitted to the Contracting Entity by the tenderer.

The values in these documents, for total turnover shall not be less than the ratio of %25 (twenty-five percent) of the price to be proposed by the tenderer, and the annual average value of the goods work revenue for the last three years shall not be less than the ratio of %15 (fifteen percent) of the price to be proposed by the tenderer. The tenderers who meet any one of these criteria and the present the relevant documents shall be deemed as qualifying. Those tenderers who are unable to meet these criteria in the last year shall be free to submit their documents dating back to two years; in this case it shall be evaluated whether the minimum required values are met by the average value of the last two years, documents of which are presented.

4.3 Documents concerning the Professional and technical qualification and the criteria that such documents have to meet:

4.3.1 Documents showing the Work Experience;

The tenderer shall be required to submit the Work Experience Certificate concerning the single contract for the goods, which constitute the subject matter of tender, or similar works at least 25% (twenty percent) of the price proposed by the tenderer which have been accepted as perfect by the contracting entity for the public or private sector at home or abroad within the last five years.

4.4 TUBING (API 5 CT) and LINE PIPE (API 5L) is accepted as similar work/good for this tender.

4.5. Certificate from the bank indicating that the tender document has been purchased,

4.6. Declaration concerning the legal bodies, which the Tenderer is partner or shareholder,

4.7. Letter of commitment stating that the work experience certificate shall not be made available to another legal body if the work experience is required.

5. The economically most advantageous tender shall be determined on the basis of the lowest price.

6. The procurement is open to all tenderers. Price advantage at 15% (fifteen percent) shall be applied in favor of the domestic Tenderers that propose domestic goods in evaluation of tenders.

7. **Sub-Contractors will NOT be accepted** for whole or some parts of the procurement.

8. **Performance Bond:** The Tenderer that is awarded the contract / purchase order shall be liable to provide performance bond at an amount corresponding to **not less than 6% (six percent)** of the procurement price before concluding the contract / purchase order. The duration of the performance bond shall be **60 (sixty) calendar days more than the delivery date of the subject matter.**

7.WAY OF SUBMITTING DOCUMENTS

Way of Submitting Documents

7.5.1- The Tenderers shall be required to submit the originals or notarized copies of the Turkish translated documents listed above.

7.5.2- The notarized documents have to bear the expression "this is a true copy" certifying the true copy of the original document, otherwise the documents certified in witness of copies of photocopies of the same with the expression "this is the same copy of the document issued" or any expression with the same meaning shall be rejected.

7.5.3- The Tenderers may also, instead of originals, include into their tenders the copies, bearing the expression "Original copy seen by TPAO" or any expression with the same meaning, of the originals seen and returned by TPAO prior to the procurement.

8. EVALUATION OF TENDERS

8.1 The tenders submitted as below mentioned conditions shall be **rejected**:

- **Fax tenders or tenders not in a closed envelope**
- **Tenders** submitted **after the deadline time** of the procurement,
- The tender letters **without bid bond** and tender letters with bid bond but do **not conform** to the rules stated in this Specification (if bid bond requested).
- Tenders having insufficient validity period.
- **Tenders including MORE THAN ONE proposal, (Unless alternative tenders are accepted according to Article 21 of Administrative Bidding Document)**

9. PLACE AND TERMS OF PAYMENT

9.1. **Foreign tenderers will prepare their quotations in CFR / CPT TERMS for DELIVERY POINTS in Article 2 of this announcement.** The tenderers shall denote **cost and freight expenses** separately in their quotations as per relevant Import Regulation.

9.2. Any payment in connection with the procurement / goods which constitutes subject matter of the procurement shall be effected by the Department of Finance.

9.3. **Transferrable L/C cannot be established. A Letter of Credit will be established on the basis of DELIVERY PERIOD + PRESENTATION PERIOD OF SHIPPING DOCUMENTS TO THE BANK to allow for loading and presentation of the shipping documents to the Bank.**

PRESENTATION PERIOD

COUNTRIES FROM BELOW GIVEN CONTINENTS	VESSEL
AMERICA	21 days
EUROPE	15 days
ASIA	21 days
AFRICA	21 days

- **80% (eighty percent)** of the order value will be paid following the presentation of the shipping documents to the bank.
- The balance **20% (twenty percent)** of the total Purchase Order (P/O) value payable upon written instruction of TPAO to the L/C issuer bank latest **30 (thirty) days** after the acceptance of the material or in **3 (three) months** after shipment, whichever comes first.

In case of non-fulfillment of requirements of Purchase Order (P/O) and L/C, neither **%20** (twenty percent) of order amount nor Bank Performance Letter will be released. Only after fulfillment of the requirements, the balance **20%** (twenty percent) of order amount and Bank Performance Guarantee Letter will be released upon the instructions of TPAO. In case of late delivery, the late delivery charge will be calculated in accordance with the Article 50.1 of Administrative Bidding Document (late delivery charge of 0.5 % (5/1000) for each delayed day) and taken from the balance 20% of order amount or bank performance guarantee letter whichever meets the total charge.

In establishing the Letter of Credit, all the bank expenditures abroad and various expenses (excluding the force majeure) and all banking and extension charges because of the delayed shipment (except force majeure) will be for Contractor's account.

- Payment will be effected against the submission of below given documents;
 - 1) Invoice (5 sets, each page must be originally signed)
 - 2) Packing List (5 sets)
 - 3) Transport Document for ;
 - 4 original sets of Bill of Lading (For Sea Transport)
 - 1 original and 2 copies of Airway bill (For Air Transport)
 - 2 original and 2 copies of Roadway bill (For Land Transport)
 - CE Certificate (If there is CE Certificate Of Goods)
 - 4) ATR Certificate (for the goods to be imported from EU Member Countries)
 - 5) Certificate of Origin.
 - 6) Other documents requested in Administrative and Technical Specification.

Bill of Ladings will bear "**For Export to Turkey and Consigned to the Name of TPAO**".

10. REVIEWING AND OBTAINING THE TENDER DOCUMENT

The tender document may be reviewed free of charge at the address specified below. However, those who will submit their tenders to TPAO shall be liable to purchase the tender document approved by TPAO.

- a) The place where the tender document can be reviewed and purchased:

1- **TURKIYE PETROLLERI A.O. GENEL MUDURLUGU**

Makina İkmal ve İnşaat Daire Başkanlığı 7.Kat Oda No: 715 Sogutozu Mah. 2180.Cadde No:86 06100 Cankaya/ANKARA

2- **ISTANBUL SATINALMA VE GUMRUK MUDURLUGU**

- b) Sales price of tender document (including tax if any) : **300,00 TL, or equivalent USD**

EGS Business Park Blokları Yeşilköy Mah. Atatürk Cad. No:12 Kat:7 Daire:253-254 Bakırköy/İSTANBUL

Bank : **Vakıfbank**

IBAN NO.: **TR180001500158048000922784 for US Dollars;**

IBAN NO.: **TR500001500158048000922790 for Euro and,**

IBAN NO.: **TR950001500158048000923047 for GBP Sterling.**

(Tenderers should indicate their company name, telephone and the inquiry number and name)

10- The Tenderers shall submit their tenders over the total amount calculated by multiplying the quantity of each item with the **unit prices** proposed for corresponding items. **Unit price contract** shall be concluded with the Tenderer that is awarded the contract as a result of the procurement process over the total amount calculated by multiplying the quantity of each item with the unit prices proposed for corresponding items.

11- Criteria defined for tubular goods:

- a) Tubular goods (such as casing, tubing, drill collar, drill pipe, line pipe and sucker rods) must be manufactured after order. **Tubulars offered from stock will not be accepted.**
- b) TPAO may request Third Party Inspection at TPAO's account for the tubulars. In such a case, TPAO will be informed before production.
- c) The products quoted from the manufacturers having valid casing - threaded and coupled- at PSL 2 level within scope of API license will be accepted.
- d) The **warranty** period will be **at least 2 (two) years.**
- e) Threads will be greased and protected with thread protectors on both ends.
- f) Outside of the tubes will be Standard mill varnish.
- g) **Packing must be Mill's Standard packing for export. Tenderers shall define their own standard packing in details within their tender letters.**

12- Date of work commencement and completion (delivery of goods): The duration of work is **210 (two- hundred and ten) calendar days**. All Tenderers must indicate the exact time of delivery, shortest deliveries might receive preference. **Promised delivery period begins within 10 (ten) days upon establishment of L/C and ends with the date of loading indicated in transport documents such as B/L, AWB and CMR certificates.**

13- Latest loading date: It starts **10 days upon establishment of L/C** and it ends with the latest day of delivery period. (Date of Establishment of L/C + 10 days + 210 days= Latest Loading Date)

14-Partial shipment may be allowed for maximum twice when it is necessary by TPAO. Contractor will not object it. Shipment will only be effected by written consent of TPAO. Otherwise any loss caused by the application of Contractor contrary to this term will be deducted from Contractor's account.

15- In case the tenderers are not manufacturers, they will clearly state the name of the manufacturers for each quoted item in their tender. The specified manufacturers can not be changed after placing of an order. When it is necessary for the Contractor, he may change the manufacturer of any quoted item after written approval of TPAO. The tenderers will submit the **Manufacturer Authorization Letter** together with their quotation which will be taken directly from the manufacturers, otherwise TPAO will have the right to reject the relevant item or quotation.

16- Following the determination of the economically most advantageous tender according to Article 34.1 of Administrative Bidding Document, TPAO will have right to sign the contract with the awarding Tenderer on the value after deducting the freight expenses from this tender. The Tenderer shall not reject it.

17-Requirement List is as below:

ITEM NO	STOCK NO	DESCRIPTION	QUANTITY	UNIT
1	12.03.2455	7" 26LB/FT N-80 LTC CASING Collapse Pressure:5410psi Burst Pressure:7240psi Joint Strenght:519x1000lbs	150000	Meter
2	12.03.2550	7" 29LB/FT P-110 LTC CASING Collapse Pressure:8510psi Burst Pressure:11220psi Joint Strenght:797x1000lbs	40000	Meter
3	12.03.4650	9 5/8" 40LB/FT N-80 LTC CASING Collapse Pressure:3090psi Burst Pressure:5750psi Joint Strenght:737x1000lbs	40000	Meter
4	12.03.4720	9 5/8" 43,5LB/FT N-80 LTC CASING Collapse Pressure:3810psi Burst Pressure:6330psi Joint Strenght:825x1000lbs	40000	Meter
5	12.03.4850	9 5/8" 47LB/FT P-110 LTC CASING Collapse Pressure:5310psi Burst Pressure:9440psi Joint Strenght:1213x1000lbs	30000	Meter
6	12.03.4903	9 5/8" 53,5LB/FT P-110 LTC CASING Special Drift For 8 1/2" Collapse Pressure:7930psi Burst Pressure:10900psi Joint Strenght:1422x1000lbs	15000	Meter
7	12.03.6205	13 3/8" 54,5LB/FT J-55 BTC CASING Collapse Pressure:1130psi Burst Pressure:2730psi Joint Strenght:909x1000lbs	15000	Meter
8	12.03.6305	13 3/8" 61LB/FT J-55 BTC CASING Collapse Pressure:1540psi Burst Pressure:3090psi Joint Strenght:1025x1000lbs	4000	Meter
9	12.03.6405	13 3/8" 68LB/FT J-55 BTC CASING Collapse Pressure:1950psi Burst Pressure:3450psi Joint Strenght:1140x1000lbs	8000	Meter
10	12.03.6526	13 3/8" 72LB/FT N-80 BTC CASING Special Drift For 12 1/4" Collapse Pressure:2670psi Burst Pressure:5380psi Joint Strenght:1693x1000lbs	8000	Meter
11	12.03.6555	13 3/8" 72LB/FT P-110 BTC CASING Special Drift For 12 1/4" Collapse Pressure:2880psi Burst Pressure:7400psi Joint Strenght:2433x1000lbs	2000	Meter
12	12.03.6528	13 3/8" 85LB/FT N-80 BTC CASING Special Drift For 12" Collapse Pressure:3870psi Burst Pressure:6360psi Joint Strenght:2364x1000lbs	6000	Meter
13	12.03.7510	20" 106,5LB/FT J-55 BTC CASING Collapse Pressure:770psi Joint Strenght:1596x1000lbs	5000	Meter
14	12.03.7610	20" 133LB/FT J-55 BTC CASING Collapse Pressure:1500psi Joint Strenght:2012x1000lbs	6000	Meter

LANDING JOINT				
15	12.45.0672	7" OD, 29 LB/FT P-110 LTC 20 FEET LONG LANDING JOINT	15	EACH
16	12.45.0674	7" OD, 29 LB/FT P-110 LTC 10 FEET LONG LANDING JOINT	15	EACH
17	12.45.0540	9 5/8" 47LB/FT P-110 LTC 20 FEET LONG LANDING JOINT	15	EACH
18	12.45.0542	9 5/8" 47LB/FT P-110 LTC 10 FEET LONG LANDING JOINT	15	EACH
19	12.45.0562	13 3/8" 68LB/FT N-80 BTC 20 FEET LONG LANDING JOINT	15	EACH
20	12.45.0564	13 3/8" 68LB/FT N-80 BTC 10 FEET LONG LANDING JOINT	15	EACH
CROSSOVER				
21	12.40.1222	13 3/8" P-110 72 LB/FT Box-13 5/8" P-110 88,2 LB/FT PIN BTC Crossover Casing Joint SD:12 1/4" (10 feet)	5	EACH
22	12.40.1224	13 3/8" P-110 72 LB/FT Box-13 5/8" P-110 88,2 LB/FT PIN BTC Crossover Casing Joint SD:12 1/4" (20 feet)	5	EACH

- Net & gross weight and volume for each unit shall be indicated in quotations.